

**MAYFLOWER MUNICIPAL HEALTH GROUP STEERING COMMITTEE
MINUTES OF MEETING
May 13, 2021
Mayflower Municipal Health Group
VIRTUAL ONLINE MEETING**

Attendance Roll Call Steering Committee members:

Michael Levy, Town of Bridgewater
Ray Ledoux, Brockton Area Transit
Michael Buckley, Town of Hull
Michael Maresco, Town of Marshfield
Jason Leto, Mass Teachers Association
John Sciara, Professional Fire Fighters of Massachusetts
Kevin Powell, Retiree
Derek Sullivan, Town of Wareham

Guests:

Thomas O'Brien, Treasurer MMHG
Sheila Avery, Insurance Group Administrator, MMHG
Kate Sharry, Gallagher Benefit Insurance Services
Diane Laflash, Gallagher Benefit Insurance Services
Tanya Chakmakian, Blue Cross Blue Shield of Massachusetts
Bill Hickey, Harvard Pilgrim Health Care
Kelly Morse Perez, MMHG
Frank Basler, Plymouth County
Michael Laliberte, North River Collaborative
Matthew Hanley, Plymouth County
Marc Wright, North River Collaborative
Kelli McKinnon, North River Collaborative
Shayna E. Sacks, Napoli Shkolnik PLLC

Chairman Levy called the meeting to order at 9:03 a.m. He announced the meeting will be recorded and asked if there were any objections. Hearing and seeing none. He asked all participants to state their name before speaking and making motions for meeting minute purposes.

Avery completed a roll call of Steering Committee members and guests.

1. Wellness/Health Fair updates

Avery gave an update on the MMHG Wellness programs. She stated the new Learn to Live program had 153 users in the first three months of the program. She highlighted the free virtual exercise classes as well as the lunch and learn/move webinars. She said members walked 26,000 miles in our spring "Go for the Gold" step challenge. She stated we have a series of short pre-recorded wellness videos available starting next week. She said topics include antioxidants, cancer prevention, clean eating, and nutrition.

Avery said we had our first virtual health and wellness fair on May 4, 2021. She said we had 10 vendors completing presentations during the 4-hour event. She said 75 people registered for the event with attendance varying depending on the vendor. She stated it was a success and she is hoping to have this as a yearly offering depending on vendor availability. She said open enrollment is different this year due to no in person health fairs so the insurance carriers provided phone numbers so members can have their questions answered.

2. **Covid update- Insurance carriers**

Chakmakian gave the following MMHG Blue Cross Blue Shield covid statistics through March, 2021:

436 confirmed cases, 3342 suspected cases, 2785 covid tests, 19 hospital admissions, 173 ER visits, 2456 office visits, 1132 vaccinated

Hickey gave the following MMHG Harvard Pilgrim statistics through April 26, 2021:

124 confirmed cases, 952 tested and/or treated, 312 fully vaccinated and 154 with one dose

Ledoux asked about our vaccinations rates compared to other clients. Hickey said the vaccines have just become available and we expect these numbers to increase substantially for all clients. Chakmakian said the MMHG statistics don't include members that had vaccinations at free clinics.

3. **Treasurer's Report**

Treasurer O'Brien welcomed Matthew Hanley as his special assistant and will be helping with MMHG.

Treasurer O'Brien reviewed his operating statement and statement of net assets, dated February 28, 2021. He stated the other revenue, which is predominately investment income, does cover our other expenses and this makes MMHG unique. He stated the fund balance is \$39,850,323. He concluded by stating the MMHG is in the best financial shape out of any joint purchase group in the Commonwealth.

MOTION: Maresco made a motion to approve the Treasurer's financial reports, dated February 28, 2021.

SECOND: Ledoux

Roll call vote: Levy=yes, Ledoux=yes, Buckley=yes, Maresco=yes, Leto=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

Treasurer O'Brien said the investment portfolio report will be reviewed with the Finance Committee. He said it shows the net performance for the 1-year period through April 30, 2021 as 18.79%. He said this is good news and he will review the report with the Steering Committee at a future meeting.

4. **Finance Committee vacancy appointment**

Chairman Levy stated there is a vacancy on the Finance Committee. He said Maureen Adams is the Assistant Treasurer for the Town of West Bridgewater and expressed interest in being on the Finance Committee. He said we have a letter from her appointing authority agreeing to the appointment.

MOTION: Ledoux made a motion to appoint Maureen Adams to the Finance Committee to fill the FY21 vacancy.

SECOND: Maresco

Roll call vote: Levy=yes, Ledoux=yes, Buckley=yes, Maresco=yes, Leto=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

5. **FY22 Stop loss insurance schedule and FY22 Level monthly funding**

Laflash reviewed the stop loss insurance schedule for FY22. She stated the bid went out to eight different carriers and she will have a summary at the next meeting. She said they requested different deductible amounts as they do every year.

Laflash said they have been working with the insurance carriers and reviewed the FY21 and FY22 monthly amounts. She said it is difficult with covid due to claims fluctuations. She said the Blue Cross level monthly will increase slightly and Harvard Pilgrim will decrease. She said the total average level monthly increase is about 2%.

6. **Gallagher's MMHG Funding Analysis- Claims paid through March, 2021**

Sharry reviewed the funding analysis with claims paid through March, 2021 showing on the screen. She said the overall loss ratio for the active plans is 98.2% with a funding surplus of \$1.2 million. She said three active plans are running a deficit over carrier projections which is in part due to some high cost claimants. She said the Medex II plan is running at 97% loss ratio. She said total funding surplus for all plans is \$1,347,045 through March, 2021. She said last year at this time we had a total funding surplus of \$3.5 million.

Sharry reviewed the FY21 stop loss page stating two members have exceeded the stop loss deductible of \$300,000. She said we have 29 members hitting 50% of the deductible.

Sharry said the FY20 stop loss has 8 members exceeding the stop loss deductible and 37 members at 50% of the deductible. She said we've received about \$240,000 in reimbursements.

7. **Tiered rate discussion (individual +1)**

Sharry stated Avery received a few inquiries regarding the individual + 1 plan rate. She said this comes up in all of their municipal book of business and we have discussed this previously. She said a self-insured plan has to collect the same amount of premium no matter how you divide it up. She said the BCBS ratio is 2.872 for family plans as younger children tend to just

have well visits and not high claims. She said the individual + 1 members are typically older members with higher claims. She said MMHG has around 500 subscribers that have two members on the plan. She said Gallagher doesn't have any other groups with an individual +1 other than the Cape group with a one parent and one child tier. She said we would have to check with legal counsel to see if this has to be bargained. She said it will be cost shifting and could adjust the subscriber counts.

Ledoux said the transit side, which is not enrolled in MMHG, has seen the cost of the premium go down and we might want to study it further.

Avery said we have to keep in mind the other premiums will increase and the amount of money we have to collect will be the same. She said it could cost some member units more while others could see a savings. She said she would like to hear from the insurance carriers on their experience with the individual +1 tier.

Chakmakian said she doesn't have any medical plans with the individual +1 tier. She said the reason is that it dramatically increases the family premium rate. She said she relates this to property taxes where one house may not have any children but pay the same taxes as a family of 6. She said the claims are still going to be the same and we have to pay the same total amount.

Hickey said the family will pay more due to more members. He said the individual +1 rate could also attract more members joining the plan. He stated individual + 1 members do have more claims versus family because they are older and at higher risk.

Powell said we should be consistent and keep our offerings the same. He said he wants to table the discussion.

MOTION: Powell made a motion to table the individual + 1 rate tier.

SECOND: Sciara

Roll call vote: Levy=yes, Ledoux=yes, Buckley=yes, Maresco=yes, Leto=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

8. **MMHG Strategic planning**

Sharry said we had a managers' meeting a few years ago and it was a success. She said it might be a good time to have a virtual meeting regarding strategic planning. She said we have a lot of good news to report and would like to showcase the group and accomplishments.

Sharry said MMHG offers everything other joint purchase groups offer and more. She said there is one program, Opti med, for specialty medications that could be beneficial. She said we reviewed and will continue to analyze the diabetes programs, other pharmacy programs, and any other programs that come up.

Ledoux asked Sharry about providing additional information on the high deductible health plans. Sharry stated we could discuss this as well but not as in depth as it was discussed when the plans were first offered.

Treasurer O'Brien said he likes the idea of having the managers' meeting. He said he supports having this and inviting other managers that aren't MMHG members.

Maresco said he reports back to his board regarding MMHG. He said it might be a good idea to invite other managers to join so they have an opportunity to learn about MMHG.

Chairman Levy asked Sharry to schedule it and to come up with the survey and send it to Avery.

9. **Any other business**

Treasurer O'Brien said Shayna Sacks would like to give an update on the opioid litigation at the next General Board meeting.

Steering Committee Meeting: June 9, 2021, at 1:00 p.m.

General Board Meeting: June 9, 2021, at 2:00p.m.

10. **Adjourn**

Maresco motioned to adjourn the meeting at 9:54 a.m., seconded by Ledoux and voted unanimously by roll call vote.

Roll call vote: Levy=yes, Ledoux=yes, Buckley=yes, Maresco=yes, Leto=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

Respectfully submitted,
Sheila Avery

Reference Documents for this Meeting:

MMHG Gallagher Funding Analysis-claims paid through March 31, 2021

MMHG Statement of Net Assets, dated February 28, 2020

MMHG Operating Statement, dated February 28, 2020